

# **ADVANCE TerraFund REIT**

## **MONTHLY NEWSLETTER – October 2008**

#### INVESTMENT ACTIVITY

Advance TerraFund REIT owns land for about BGN 106 million (EUR 54.2 million).

As of October 31, 2008 Advance TerraFund REIT owns in total **25 990 ha** of agricultural land and **13.8 ha** of urban land. The average acquisition price for farmland for this month is 3 500 BGN/ha (**1790 EUR/ha**), and the **average acquisition price** since launch date is 2 350 BGN/ha (**1 202 EUR/ha**).

| Date   | Paid ha | Average monthly price | Average portfolio price |
|--------|---------|-----------------------|-------------------------|
| Oct-08 | 25 990  | 1790                  | 1202                    |
| Sep-08 | 25 680  | 1882                  | 1196                    |
| Aug-08 | 25 000  | 1876                  | 1196                    |
| Jul-08 | 24 300  | 1836                  | 1176                    |
| Jun-08 | 23 720  | 1810                  | 1150                    |
| May-08 | 23 300  | 1784                  | 1135                    |
| Apr-08 | 22 500  | 1790                  | 1135                    |
| Mar-08 | 21 700  | 1380                  | 1110                    |
| Feb-08 | 21 700  | 1380                  | 1110                    |
| Jan-08 | 21 700  | 1380                  | 1110                    |

### Concentration of farmland in the territory of one village – average 20 ha

| Number of hectars | Village |
|-------------------|---------|
| over 300 ha       | 1       |
| 200-300 ha        | 3       |
| 100-200 ha        | 28      |
| 50-100 ha         | 84      |
| 20-50 ha          | 249     |
| up to 20 ha       | 925     |

#### LEASED AGRICULTURAL LAND

In October started the signing of the rent contracts for the new agricultural year 2008-2009. Advance TerraFund REIT has signed **rental contracts** for 13 300 ha of agricultural land.

For the year 2007-2008 there have been collected revenues from rentals for BGN 1 256 000 (EUR 642 183).

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#### MARKET STATISTICS FOR OCTOBER 2008

|                       | Price in BGN | Date       |
|-----------------------|--------------|------------|
| Start price           | 1.754        | 01.10.2008 |
| Last price            | 1.151        | 31.10.2008 |
| Highest (max) price   | 1.80         | 01.10.2008 |
| Lowest (min) price    | 1.07         | 30.10.2008 |
| Average for the month | 1.30         |            |
| Value change          | -0.603       |            |
| Change in %           | -34.38%      |            |

| Number of trade sessions              | 23        |
|---------------------------------------|-----------|
| Number of trades                      | 336       |
| Total number of shares traded         | 1 601 314 |
| Average number of shares traded daily | 69 622    |
| Monthly volume in BGN                 | 2 081 029 |
| Monthly volume in EUR                 | 1 064 013 |
| Average daily volume in BGN           | 90 480    |
| Average daily volume in EUR           | 46 261    |

### The share price is more stable with 62% than the index SOFIX\*



http://www.bloomberg.com/apps/quote?ticker=6A6%3ABU

<sup>\*</sup>The Bulgaria Stock Exchange Sofix Index is a free float market capitalization weighted index representing the most liquid companies listed on the exchange.