



Revenue

For October 2013, according to preliminary data, the revenue from operations of Enemona Group of Companies reached BGN 17.189 million, with an expected total revenue from operations for Q4 2013 amounting to BGN 46.490 million.

For October 2013 the revenue from construction and energy efficiency contracts, amounting to 68.65 % of the revenue, had the largest share in the consolidated revenue from operations of Enemona Group. The revenue from sale of electricity ranked second with 26.20 %.

The preliminary consolidated revenue from operations of the Group in Q3 2013 is with 48.89 % higher as compared to Q4 of 2012.

Contracts

The value of the new construction and engineering and energy efficiency contracts signed for October 2013 totaled BGN 17.901 million, excl. VAT.

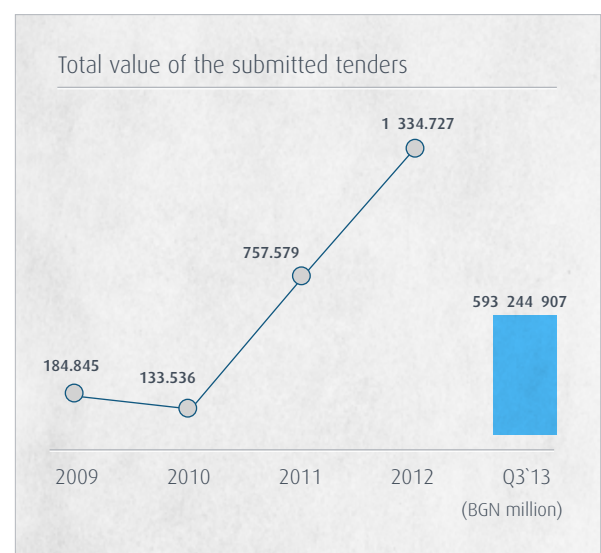
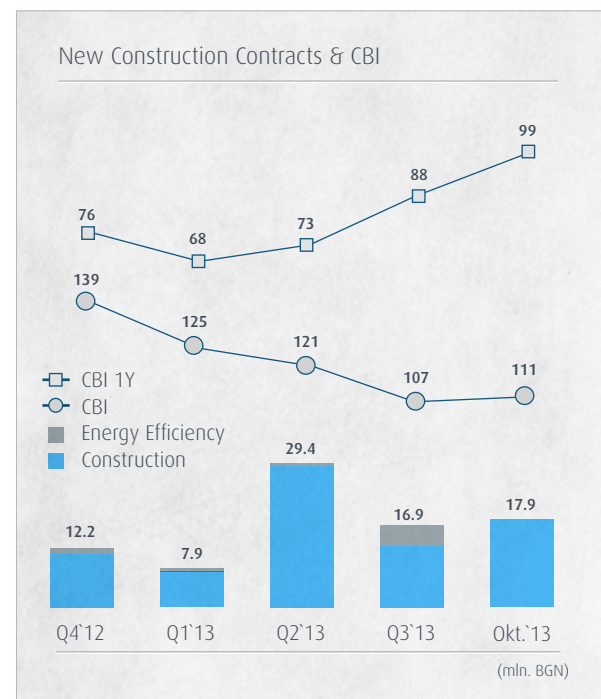
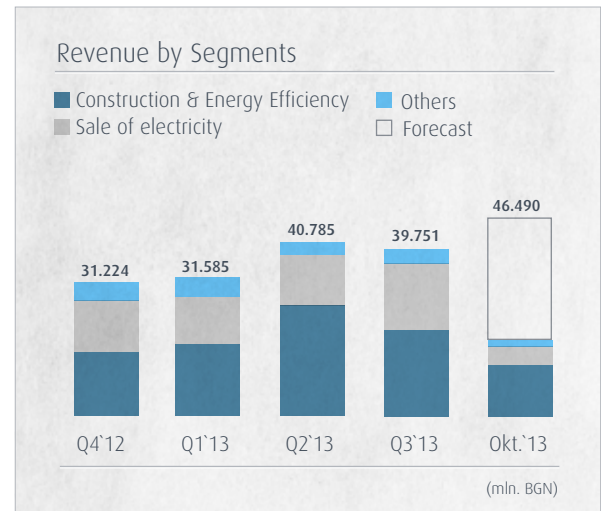
By end of October 2013, the Construction Backlog Indicator (CBI) on a consolidated basis amounted to BGN 111 million, a 20.14 % decrease as compared to the end of Q4 of 2012

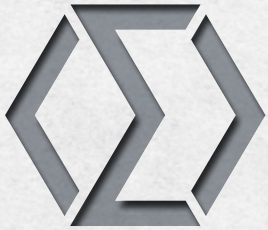
The Construction Backlog Indicator on a consolidated basis as of October 31, 2013, according to preliminary data, reached BGN 111 million, a 20.14 % decrease as compared to the end of Q4 of 2012. The contracts, carried out by the Group abroad, had the largest share, amounting to over 81 % of the total value.

The Construction Backlog Indicator (CBI) on a consolidated basis for 12 months, as of 31 October, 2013 amounts to 99.34 million, an increase of 43.11% as compared to the same period in 2012.

By end of Q3 of 2013, the total value of the submitted tenders amounted to BGN 593.24 million

The total value of the submitted tenders by the end of Q3 of 2013, amounted to BGN 593.24 million, a 36.9% decrease as compared with Q3 2012. That is mainly due to the shift of the focus of activities of the company towards the European markets and in addition because of the higher focuses on private customers in Bulgaria. The total value of the submitted tenders for of Q3 of 2012 is with 344,3 % higher, as compared to the total value for 2010, the year in which the management of the company took a decision to enter into the European markets.



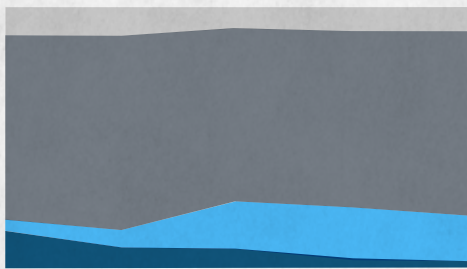


Ongoing Projects

Germany

1. TPP Boxberg, Vattenfall
2. TPP Hamm
3. GKM Block 9, Mannheim
4. Tor zur Welt Bildungszentrum, Hamburg
5. TPP Moorburg, Vattenfall
6. BSU Hamburg, BAUER AG
7. FH Bielefeld, Imtech
8. TDZ Bielefeld, Bosch Sicherheitssysteme
9. Enervie Hagen, Bosch Sicherheitssysteme
10. Rail stations of Deutsche Bahn, Bosch Sicherheitssysteme

CBI by Type of Contractors



Q4'12 Q1'13 Q2'13 Q3'13 Okt.'13

- Municipal & state, abroad
- Private, abroad
- Municipal & state, Bulgaria
- Private, Bulgaria

Value of the Contract

- Up to 10% from the average income for the past three years (BGN 7.66 million)
- Over 10% from the average income for the past three years (BGN 7.66 million)

Bulgaria

1. Kozloduy NPP
2. Kozloduy Waste Water Treatment Plant
3. Substation Blagoevgrad
4. Neochim PLC
5. Agropolychim AD
6. Pipe Bridge in Mondli Stamboliyski
7. Kastamonu Bulgaria
8. Energy Saving Contracts

