



Revenue

For Q3 2013, according to preliminary data, the revenue from operations of Enemona Group of Companies reached BGN 39.751 million, with an expected total revenue from operations for Q3 2013 amounting to BGN 40.180 million.

For Q3 2013 the revenue from construction and energy efficiency contracts, amounting to 52.28 % of the revenue, had the largest share in the consolidated revenue from operations of Enemona Group. The revenue from sale of electricity ranked second with 38.83 %.

The preliminary consolidated revenue from operations of the Group in Q3 2013 is with 3.79 % higher as compared to Q3 of 2012.

Contracts

The value of the new construction and engineering and energy efficiency contracts signed for the period July - September 2013 totaled BGN 16.91 million, excl. VAT.

On the 8 of October 2013, the company publicly disclosed information regarding signed contract with consortium „Bio CONSTRUCTION ENEMONA“ in which „Enemona“ AD is a partner. The value of the agreed activities to be performed by Enemona amounts to BGN 11 672 786.00 without VAT and is not included in the stated value of newly signed contracts for July - September 2013. The contract value exceeds 10 % of the average Company income on a nonconsolidated basis for the last three years.

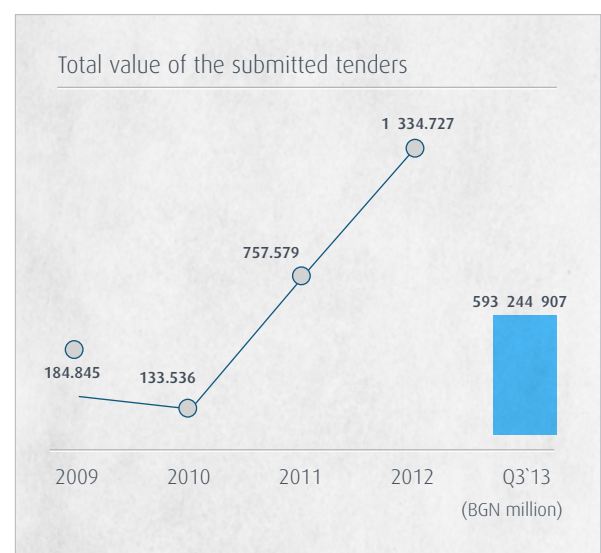
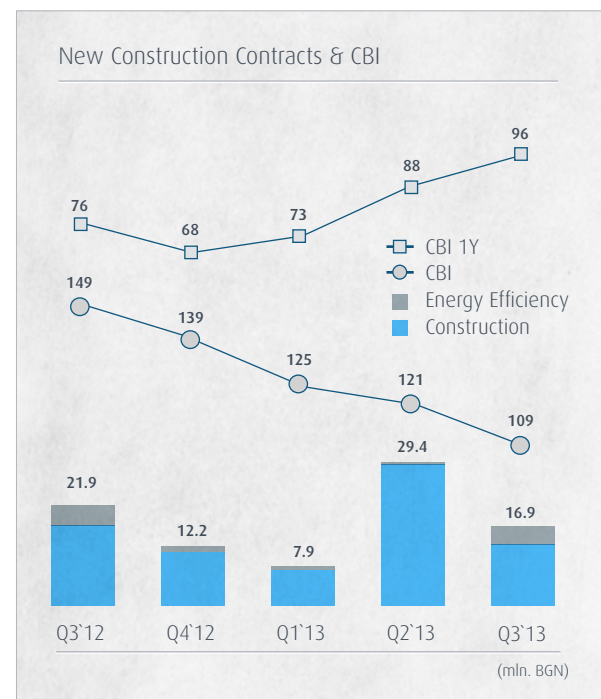
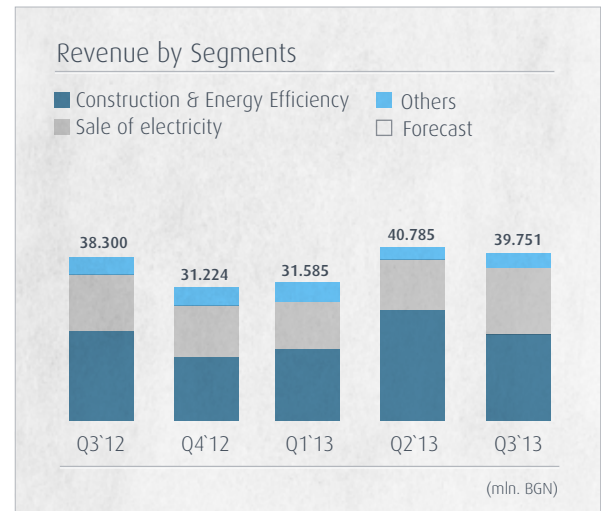
By the end of September 2013, the Construction Backlog Indicator (CBI) on a consolidated basis amounted to BGN 109 million, for Q3 of 2013 the CBI for the next 12 months amounts to BGN 96 million.

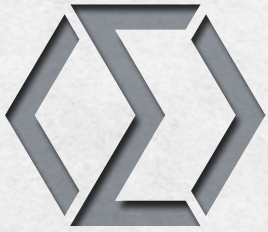
The Construction Backlog Indicator on a consolidated basis as of September 30, 2013, according to preliminary data, reached BGN 109 million, a 28.19 % decrease as compared to the end of Q3 of 2012. The contracts, carried out by the Group abroad, had the largest share, amounting to over 76 % of the total value.

In order to meet the criteria of the investment community and the shareholders, the Company will disclose information for the Construction Backlog Indicator (CBI) on a consolidated basis for 12 months, which at the end of the third quarter of 2013 amounts to 96 million, an increase of 35.21% as compared to the same period in 2012.

By end of Q3 of 2013, the total value of the submitted tenders amounted to BGN 593.24 million

The total value of the submitted tenders by the end of Q3 of 2013, amounted to BGN 593.24 million, a 36.9% decrease as compared with Q3 2012. That is mainly due to the shift of the focus of activities of the company towards the European markets and in addition because of the higher focuses on private customers in Bulgaria. The total value of the submitted tenders for of Q3 of 2012 is with 344,3 % higher, as compared to the total value for 2010, the year in which the management of the company took a decision to enter into the European markets.





Ongoing Projects

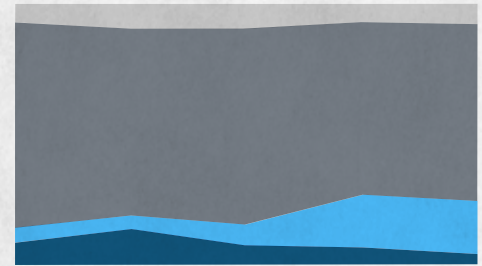
Centre for children, youth and psychosomatic medicine, Bergen

Narva Power Plant

Germany

1. Educational Centre Tor zur Welt
2. University of Bielefeld
3. Meinheim Power Plant
4. Moorburg Power Plant
5. Technical Center in Bielefeld
6. Office for Urban Planning and Environment in Hamburg
7. TPP Boxberg
8. Enervie-Zentrale Hagen

CBI by Type of Contractors




Q3'12 Q4'12 Q1'13 Q2'13 Q3'13


- Municipal & state, abroad
- Private, abroad
- Municipal & state, Bulgaria
- Private, Bulgaria

Mochovce NPP

Sostanj Power Plant

Value of the Contract

 Up to 10% from the average income for the past three years (BGN 7.66 million)

 Over 10% from the average income for the past three years (BGN 7.66 million)

Bulgaria

1. Kozloduy NPP
2. Kozloduy Waste Water Treatment Plant
3. Substation Blagoevgrad
4. Neochim PLC
5. Agropolychim AD
6. Pipe Bridge in Mondi Stamboliyski
7. Kastamonu Bulgaria
8. Energy Saving Contracts